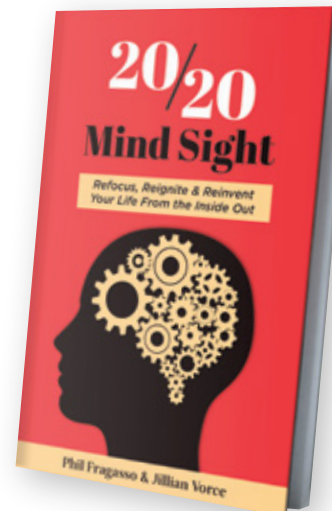


Chapter 15: “Easy To Make a Buck” Leave Your Mark

Sight Line Worksheet

This worksheet is provided as a supplement to **Chapter 15** of *20/20 Mind Sight*. For maximum benefit, please read the chapter prior to completing the exercise.



AVAILABLE AT:



20/20 Sight Line: Questions to Ask Yourself

There is no single way to ensure that you make a difference. Much of it depends on our unique circumstances. Nonetheless we can offer a list of questions which, if answered truthfully, can help guide you to a purposeful life with long-lasting impact and influences.

For each question, give yourself a 3 for every "Yes" answer, a 2 for "Sometimes" and a 1 for "Never."

Yes - 3

Sometimes - 2

Never - 1

- When I lay my head on the pillow at night can I identify at least one person that benefited by interacting with me? _____
- Do I ask questions that elicit thoughtful responses? _____
- Do I do or say things that would horrify me if reported on the front page of *The New York Times*? _____
- Am I more focused on *being* good rather than *doing* good? _____
- Do I recognize my personal strengths and weaknesses (and have a game plan to leverage the former and improve the latter)? _____
- Do I regularly recognize and praise others' core character traits and values? _____
- Do my conversations revolve around me and my needs versus the interests and concerns of others? _____
- Do I learn something every day? _____
- Do I teach something every day? _____
- Do I meet someone new every day? _____

Total Score: _____

20/20 Sight Line: Questions to Ask Yourself

What Does Your Score Suggest?

10-16: Yikes - we are glad you have chosen to read **20-20 Mind Sight**, this is a great chance for you to make a difference by sharing this Sight Line (or book) with someone you know who might benefit.

17-24: Kudos to you - you are right on the cusp and we encourage you to continue to identify areas you can improve...

25-30: Congratulations - You seem to be embracing the 20-20 mindset focused on making a difference.

What is your greatest opportunity for improvement? _____

The great Jackie Robinson who broke the color barrier in major league baseball and positively affected millions of people around the world said,

“A life is not important except in the impact it has on other lives.”

Ask yourself at the end of every day whether you just made a buck or did you truly make a difference?